

Mr. Cathal Guiomard  
Commissioner  
Commission for Aviation Regulation  
3<sup>rd</sup> Floor  
Alexandra House  
Earlsfort Terrace  
Dublin 2

Tuesday, 22<sup>nd</sup> June 2010

**RE: Differential Pricing at Dublin Airport**

Dear Commissioner Guiomard,

Chambers Ireland's Transport Users Policy Council is of the view that there is no business case for differential pricing at Terminal 2 (T2). We note the following:

1. We understand that one of the core users of T2 has stated that if there is differential pricing they will not transfer their operations to the new terminal. If this were to happen, it is questionable as to whether or not T2 could open. This would have an enormous impact on both Dublin Airport and on Ireland's ability to attract and retain international investment.
2. We agree with the IDA when it states that: "It is imperative that Dublin Airport does not develop a two tier standard between the existing terminal and the proposed new terminal. The development of the new terminal should complement developments at the existing terminal, as the complete infrastructure and service offering of Dublin Airport is a critical element in attracting and retaining FDI in Ireland," (IDA Submission to CAR on Commission Paper 1 2007).
3. Given that core customers and stakeholders are stating their intentions or otherwise to use T2 depending on the pricing arrangements, we believe that the case for differential pricing does not add up. The pursuit of which, at this late stage, may jeopardise the opening of this vital piece of national transport infrastructure.

Should you wish to discuss any of the points raised please do not hesitate to contact Chambers Ireland Deputy Chief Executive Seán Murphy on 01-4004308 or [sean.murphy@chambers.ie](mailto:sean.murphy@chambers.ie).

Yours sincerely,

**Eugene Finnegan**  
Chair  
Chambers Ireland Air Transport Users Council